

EMP DEFINITIONS

PERSONALITY

Independence The desire to work with a high degree of independence
Preference for Limited Structure A preference for tasks and situations with little formal structure
Nonconformity A preference for acting in unique ways: an interest in being perceived as unique
Risk Acceptance A willingness to pursue an idea or a desired goal even when the probability of succeeding is low
Action Orientation A tendency to show initiative, make decisions quickly, and feel impatient for results
Passion A tendency to experience one's work as exciting and enjoyable rather than tedious and draining
Need to Achieve The desire to achieve at a high level

SKILLS

Future Focus The ability to think beyond the immediate situation and plan for the future
Idea Generation The ability to generate multiple and novel ideas, and to find multiple approaches for achieving goals.
Execution The ability to turn ideas into actionable plans: the ability to implement ideas well
Self-Confidence The general belief in one's ability to leverage skills and talents to achieve important goals
Optimism The ability to maintain a generally positive attitude about various aspects of one's life and the world
Persistence The ability to bounce back quickly from disappointment, and to remain persistent in the face of setbacks
Interpersonal Sensitivity A high level of sensitivity to and concern for the well-being of those with whom one works

Source: [Creative Leadership Institute's Entrepreneurial Mindset Profile](#) + [NFTE's Entrepreneurial Mindset Index](#)

ENTREPRENEURIAL MINDSET PROFILE

Self-Assessment

An Entrepreneurial Mindset is a collection of attitudes, beliefs, traits and skills that enable one to view uncertainty as an opportunity.

1. Which of the below are your greatest strengths?
(Select one Personality and one Skill in column 1)

PERSONALITY	1	2	SKILLS	1	2
Independence			Future Focus		
Preference for Limited Structure			Idea Generation		
Nonconformity			Execution		
Risk-Taking			Self-Confidence		
Action Orientation			Optimism		
Passion			Persistence		
Need to Achieve			Interpersonal Sensitivity		

2. Which of the above are your greatest areas for improvement?
(Select one Personality and one Skill in column 2)

3. Which of the below are your team's greatest strengths?
(Select up to two in each category on column 3)

PERSONALITY	3	4	SKILLS	3	4
Independence			Future Focus		
Preference for Limited Structure			Idea Generation		
Nonconformity			Execution		
Risk-Taking			Self-Confidence		
Action Orientation			Optimism		
Passion			Persistence		
Need to Achieve			Interpersonal Sensitivity		

4. Which of the above are your team's greatest areas for improvement?
(Select up to two in each category on column 4)

WHY?
(Please write a response for each question.)

Source: [Creative Leadership Institute's Entrepreneurial Mindset Profile](#) + [NFTE's EMI](#)